



Joint Announcement

SEIU Healthcare Minnesota and Allina are engaged in contract negotiations covering more than 3,500 SEIU Healthcare Minnesota members at seven hospitals (Abbott Northwestern, Mercy, Owatonna, PEI, St. Francis, United, & Unity).

Because our Strategic Alliance relationship is unique, SEIU and Allina have adopted a results-focused bargaining process. Results-focused bargaining is a style of negotiations that engages small teams around specific issues with the goal of finding common ground and making consensus decisions. We believe that using this bargaining process has the potential to transform our organizations and advance the mission of the Strategic Alliance.

Because this is the first time SEIU and Allina have used this process to negotiate an agreement, and given the number of bargaining units involved and the breadth of SEIU member and Allina interests under discussion, the Federal Mediator has recommended a contract extension.

The central SEIU-member negotiating committee and Allina management mutually agree with this recommendation and will extend the bargaining agreements until Friday, May 2, 2008. Across the board wage increases will be retroactive to March 1, 2008.

The union will communicate updates to members every Tuesday by flyer and online at www.seiuhealthcaremn.org/hospitals/allina/2008_Negotiations_Navigator.aspx

Allina Labor Relations will provide updates to the management team during the course of bargaining.